

COLOVISTA COUNTRY CLUB 2008 DEPARTMENTAL SUMMARY

| | JAN. | FEB. | MAR. | APRIL | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | Total |
|---------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Rounds | 640 | 917 | 1,412 | 1,625 | 2,270 | 1,652 | 1,313 | 1,245 | 1,137 | 1,647 | 1,310 | 675 | 15,842 |
| REVENUES | | | | | | | | | | | | | |
| Monthly Dues | 13,272 | 10,577 | 10,572 | 13,810 | 11,264 | 12,435 | 13,610 | 11,752 | 9,677 | 9,247 | 9,677 | 9,148 | 135,042 |
| Annual Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Initiation Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Membership | 0 | 600 | 1,226 | 7,100 | 4,622 | 2,085 | 0 | 381 | 80 | 0 | 0 | 0 | 16,093 |
| Total Membership | 13,272 | 11,177 | 11,798 | 20,910 | 15,886 | 14,520 | 13,610 | 12,133 | 9,757 | 9,247 | 9,677 | 9,148 | 151,135 |
| Green Fees | 9,920 | 10,786 | 23,892 | 26,392 | 38,840 | 18,120 | 17,735 | 22,235 | 17,278 | 23,848 | 21,589 | 10,282 | 240,918 |
| Cart Fees | 8,636 | 11,211 | 19,142 | 21,085 | 29,787 | 20,481 | 16,949 | 19,419 | 14,982 | 19,690 | 16,523 | 9,411 | 207,316 |
| Merchandise | 2,876 | 6,186 | 10,031 | 12,027 | 10,898 | 6,237 | 5,872 | 6,329 | 5,061 | 9,997 | 5,076 | 4,719 | 85,309 |
| Annual Pass Income | 0 | 0 | 800 | 5,350 | 2,300 | 300 | 1,150 | 600 | 1,350 | 2,150 | 3,765 | 1,504 | 19,269 |
| Other Golf Income | 325 | 526 | 700 | 1,581 | 3,372 | 1,136 | 714 | 1,265 | 507 | 1,124 | 1,919 | 441 | 13,610 |
| Total Golf Operations | 21,758 | 28,709 | 54,565 | 66,434 | 85,197 | 46,274 | 42,420 | 49,848 | 39,179 | 56,808 | 48,873 | 26,356 | 566,421 |
| Food & Beverage | 6,120 | 8,098 | 26,668 | 29,326 | 53,155 | 30,031 | 20,140 | 18,319 | 10,637 | 28,372 | 15,619 | 18,145 | 264,629 |
| Cottage Income | 12,495 | 8,426 | 20,686 | 28,878 | 27,561 | 22,014 | 16,356 | 13,744 | 18,773 | 33,795 | 13,460 | 7,664 | 223,851 |
| Total Other Depts | 18,615 | 16,524 | 47,354 | 58,204 | 80,716 | 52,045 | 36,496 | 32,063 | 29,410 | 62,167 | 29,078 | 25,809 | 488,481 |
| TOTAL REVENUES | 53,645 | 56,410 | 113,717 | 145,549 | 181,799 | 112,839 | 92,526 | 94,044 | 78,345 | 128,222 | 87,628 | 61,313 | 1,206,038 |
| OPERATING EXPENSES | | | | | | | | | | | | | |
| Food & Beverage | 19,909 | 20,286 | 17,288 | 35,207 | 33,944 | 30,345 | 23,400 | 29,547 | 22,226 | 21,448 | 22,269 | 19,431 | 295,300 |
| Golf Operations | 30,521 | 30,134 | 30,125 | 32,154 | 44,583 | 29,365 | 25,958 | 31,331 | 28,248 | 23,957 | 23,969 | 23,193 | 353,538 |
| Merchandise | 6,838 | 3,401 | 4,529 | 7,892 | 5,462 | 5,871 | 7,856 | 3,163 | 4,708 | 4,766 | 3,290 | 3,953 | 61,730 |
| Course Maintenance | 50,886 | 43,095 | 41,730 | 55,048 | 59,951 | 69,135 | 65,031 | 77,836 | 58,977 | 60,706 | 50,765 | 56,421 | 689,579 |
| Buildings & Grounds | 13,441 | 13,229 | 13,789 | 14,589 | 12,009 | 14,313 | 13,253 | 15,657 | 13,947 | 12,714 | 11,795 | 14,369 | 163,106 |
| Cottages | 8,627 | 10,850 | 10,890 | 12,369 | 12,406 | 9,595 | 9,493 | 10,883 | 11,596 | 12,185 | 11,685 | 10,015 | 130,593 |
| Membership | 2,577 | 3,742 | 3,147 | 4,055 | 4,616 | 5,258 | 7,016 | 6,996 | 5,203 | 3,587 | 3,316 | 3,625 | 53,138 |
| G&A | 13,350 | 18,813 | 19,673 | 11,585 | 15,396 | 11,150 | 11,474 | 12,067 | 11,435 | 13,100 | 11,397 | 16,006 | 165,448 |
| G&A Club Expenses (Insurance) | 8,646 | 8,646 | 8,645 | 3,875 | 4,751 | 22,442 | 11,736 | 4,619 | 4,759 | 4,759 | 4,759 | 7,065 | 94,699 |
| TOTAL OPERATING EXPENSES | 154,796 | 152,195 | 149,817 | 176,773 | 193,118 | 197,475 | 175,216 | 192,098 | 161,098 | 157,222 | 143,244 | 154,078 | 2,007,131 |
| NET OPERATING PROFIT | -101,152 | -95,785 | -36,100 | -31,224 | -11,319 | -84,635 | -82,690 | -98,055 | -82,753 | -29,000 | -55,616 | -92,765 | -801,094 |